

## IF YOU THINK YOU KNOW SALES... YOU DON'T KNOW JACK!

**Hyper Sales Growth: Street-Proven Systems & Processes. How to Grow Quickly & Profitably.**

*ForbesBooks, 2017*

*What do some of the fastest growing companies know that I don't know? Why does it seem like I'm working harder than ever only to see underwhelming results? What can I do to help my company grow quickly and profitably?*

In his breakthrough book, *Hyper Sales Growth*, Jack Daly reveals the answers to these questions and many more. Jack—a serial entrepreneur and international sales expert—shares the real world tactics from successful, constantly growing companies that address what's holding you and your company back. Dive into big picture problems as well as the specific details that matter most when setting your company up for success.

*Hyper Sales Growth* focuses on three main components of thriving companies: culture, sales management, and sales practices.

**CULTURE.** Building a winning culture in your business means creating an environment where you employees don't begrudgingly come into work, but rather are excited to be working at your company.

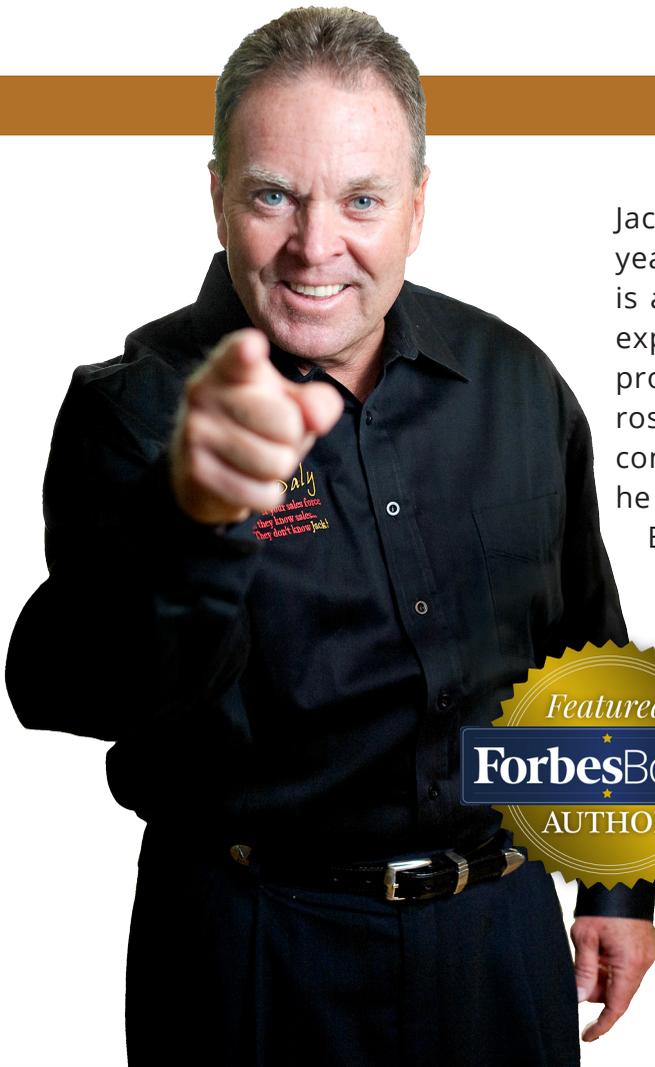
**SALES MANAGEMENT.** Recruit top performers. Coach, train, and build a high performance sales team. A Sales Manager's job is not to grow sales, but to grow salespeople, in quantity and quality.

**SALES PRACTICES.** There are systems and processes that top performing sales professionals use to separate themselves from the rest. Win new customers, grow the ones you have, and differentiate yourself from the competition.

**A Sales Manager's job is not to grow sales, but to grow salespeople, in quantity and quality.**

With Jack, you will learn the importance of these elements and how to improve each of them to see the results you've been looking for. His methods are street-proven and each approach covered in this book is backed by real-world success stories.

If you thought you knew sales, think again! Get your copy of *Hyper Sales Growth* today!



Jack Daly is a leading sales speaker and trainer with over 30 years of sales and executive experience. Jack's track record is a testament to his real-world knowledge and extensive expertise in sales and sales management. He started his professional journey at CPA firm Arthur Andersen and rose to the CEO level of several corporations, building six companies into national firms along the way, two of which he subsequently sold to the Wall Street firms of Solomon Brothers and First Boston.

In addition to his comprehensive professional background, Jack holds a BS in Accounting, as well as an MBA, and was a Captain in the U.S. Army. Jack Daly is an Amazon Best Selling Author and has written and contributed to many books, including *Hyper Sales Growth* and *The Sales Playbook for Hyper Sales Growth*. Jack is a 15-time Ironman competitor and has completed over 80 marathons in 49 states and on six continents.

"Jack Daly stands above all others. His energy is matched only by his genius and understanding about what makes the best sales organizations."

SIMON SINEK, Optimist and Author of *Leaders Eat Last* and *Start With Why*

"Winning teams result from strong cultures and leadership driven systems and processes. In the world of sales, as detailed in *Hyper Sales Growth*, Jack Daly knows how to lead and win."

PAT WILLIAMS, Co-Founder, Orlando Magic

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